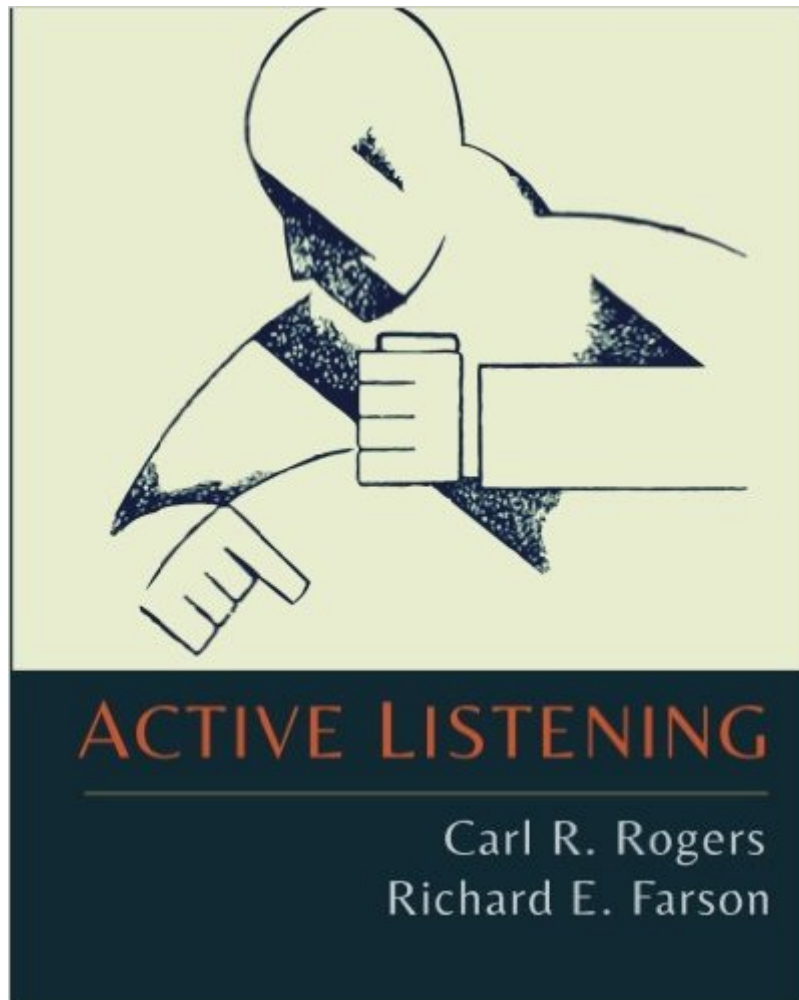


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# Active Listening



## Synopsis

2015 Reprint of 1957 Edition. Full facsimile of the original edition. Not reproduced with Optical Recognition Software. "Active Listening", first developed by Rogers and Farson, is a therapeutic technique designed to promote positive change in the client. Active listening is a communication technique used in counselling, training and conflict resolution, which requires the listener to feed back what they hear to the speaker, by way of re-stating or paraphrasing what they have heard in their own words, to confirm what they have heard and moreover, to confirm the understanding of both parties. It continues to have a lasting influence to this day.

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